



SYSTEM CONCEPT & PRICING DATA FORM

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INSTRUCTIONS:

Date: 8/19/2015

1. Complete relevant portions of this form.
2. Please return along with a preliminary path drawing and any pictures of loads, carts, travel areas, station areas, or load pick/drop interface equipment.
3. A Savant AGV Application Specialist will review the submitted information, contact you to discuss a recommended system concept and prepare a budgetary or firm price proposal.

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 2748-A Courier Dr NW
 Grand Rapids, Michigan 49534

Phone contacts: Sales Dept: **Garry Koff (616) 485-6300** or **Chris Anderson (616) 791-8540 x233**

PROJECT INFORMATION:

General Required Information

CORPORATE CONTACT

SITE INSTALLATION

Customer Name: _____

Address: _____

Contact Name: _____

Email Address: _____

Title: _____

Telephone No.: _____

Expected Purchase Date: _____

Desired Delivery Date: _____

If the Project is to be completed in phases, please describe phase scope and possible timing: _____

Describe any previous experience with AGV/AGC Systems: _____

- Facility: New Existing
- Pricing Required: Budgetary Firm Price
- Project Funding: Approved Budget Pre-Approval Feasibility Phase
- Installation Labor: Union Non-Union Customer Can Supply Some Labor

PROJECT ISSUES:

What Needs are Driving the Project? _____

What Product Features are Most Important? _____

Why AGV/AGC over other technologies? _____

LOAD INFORMATION:

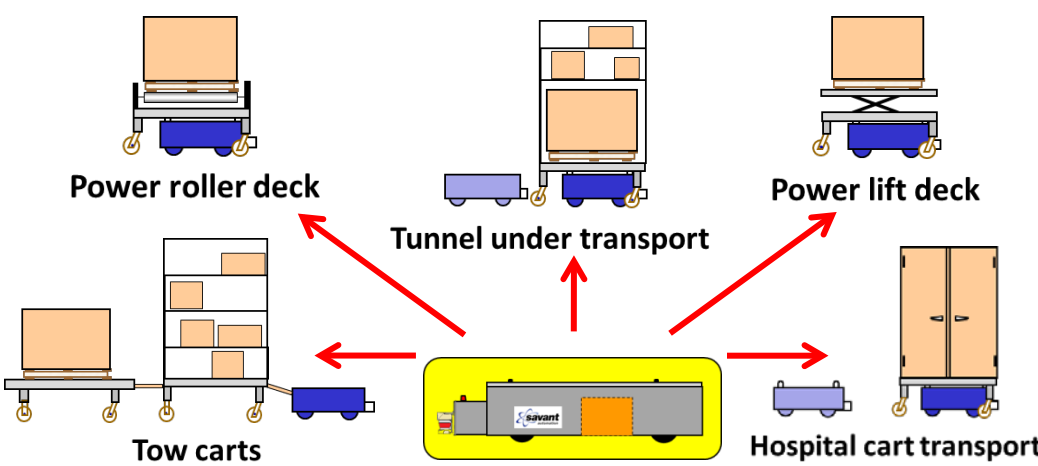
Product to Be Moved: _____

Product Handled On/In: Pallet Rack Tote Slip Sheet Other - Describe _____

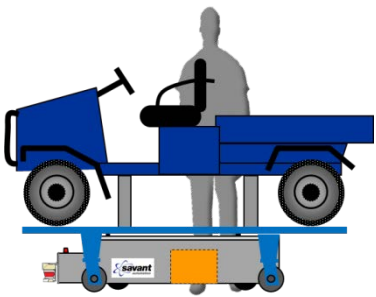
Load Weight: _____ Per _____ Overall Load Dimensions: _____ " Long _____ " Wide _____ " High

VEHICLE TYPES OFFERED:

Savant Low-Profile 'Tape/Target-Free' AGC Configurations

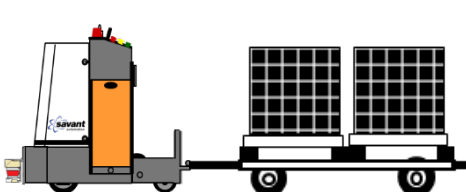


MATERIAL TRANSPORT
Proceed to page 3

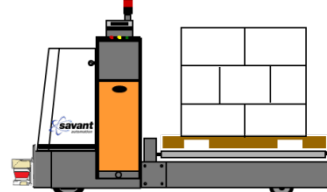


ASSEMBLY LINE
Proceed to page 3

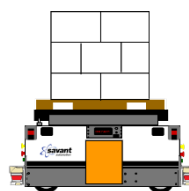
Savant 'Tape/Target-Free' AGV Configurations



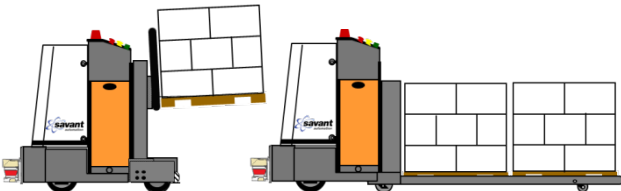
OPERATOR COMPARTMENT TOW TYPE
Proceed to page 4



LOW TRANSFER POWERED ROLLER DECK
Proceed to page 4

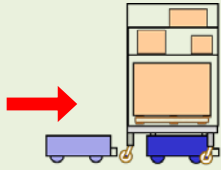
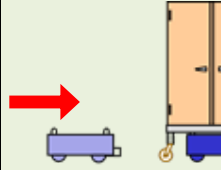


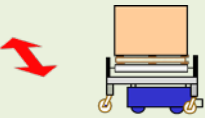

BIDIRECTIONAL WITH POWERED ROLLER OR LIFT/LOWER DECK
Proceed to page 4

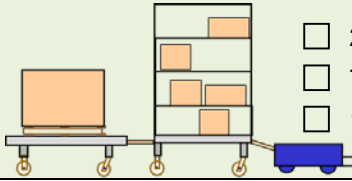
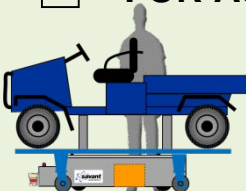


LOW LIFT FORK OR SINGLE/DOUBLE PALLET TRUCK
Proceed to page 4

LOW PROFILE AGV/AGC VEHICLE TYPES

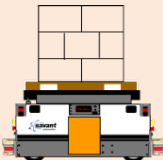
<div style="display: flex; align-items: center; justify-content: space-between;"> <input type="checkbox"/> SIMPLE PLATFORM CART </div> <div style="display: flex; align-items: center; justify-content: space-between; margin-top: 10px;">  <div style="margin-left: 20px;"> <input type="checkbox"/> AGV Stays Under Cart <input type="checkbox"/> AGV Tunnels Under and Automatically Captures Cart </div> </div>	<div style="display: flex; align-items: center; justify-content: space-between;"> <input type="checkbox"/> HOSPITAL CART </div> <div style="display: flex; align-items: center; justify-content: space-between; margin-top: 10px;">  <div style="margin-left: 20px;"> <input type="checkbox"/> AGV Stays Under Cart <input type="checkbox"/> AGV Tunnels Under and Automatically Captures Cart </div> </div>																
<ol style="list-style-type: none"> 1. <input type="checkbox"/> Use existing carts or, <input type="checkbox"/> Will purchase new carts 2. Cart dimensions _____"Lx _____"W 3. Max. cart weight with load _____ lbs 4. Vertical clearance under cart is the same clearance for all carts:at _____" 5. NOTES: _____ _____ 	<ol style="list-style-type: none"> 6. Vertical clearance under cart is different depending on cart type, as follows: <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th style="text-align: center;">Cart Type</th> <th style="text-align: center;">Clearance</th> <th style="text-align: center;">Cart Type</th> <th style="text-align: center;">Clearance</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____"</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____"</td> </tr> <tr> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____"</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____"</td> </tr> <tr> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____"</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____"</td> </tr> </tbody> </table>	Cart Type	Clearance	Cart Type	Clearance	_____	_____"	_____	_____"	_____	_____"	_____	_____"	_____	_____"	_____	_____"
Cart Type	Clearance	Cart Type	Clearance														
_____	_____"	_____	_____"														
_____	_____"	_____	_____"														
_____	_____"	_____	_____"														

<div style="display: flex; align-items: center; justify-content: space-between;"> <input type="checkbox"/> CONVEYOR DECK CART </div> <div style="display: flex; align-items: center; justify-content: space-between; margin-top: 10px;">  <div style="margin-left: 20px;"> <input type="checkbox"/> Powered <input type="checkbox"/> Non-powered conveyor </div> </div>	<div style="display: flex; align-items: center; justify-content: space-between;"> <input type="checkbox"/> POWERED LIFT/LOWER CART </div> <div style="display: flex; align-items: center; justify-content: space-between; margin-top: 10px;">  </div>
<ol style="list-style-type: none"> 1. Load Transfer Elevation Above Floor _____" 2. <input type="checkbox"/> Single or, <input type="checkbox"/> Dual Load Transport 	<ol style="list-style-type: none"> 3. NOTES: _____ _____

<div style="display: flex; align-items: center; justify-content: space-between;"> <input type="checkbox"/> TOW MULTIPLE CARTS </div> <div style="display: flex; align-items: center; justify-content: space-between; margin-top: 10px;">  <div style="margin-left: 20px;"> <input type="checkbox"/> 2,000 lbs. capacity <input type="checkbox"/> 7,000 lbs. capacity <input type="checkbox"/> 10,000 lbs. capacity </div> </div>	<div style="display: flex; align-items: center; justify-content: space-between;"> <input type="checkbox"/> FOR ASSEMBLY LINE USE </div> <div style="display: flex; align-items: center; justify-content: space-between; margin-top: 10px;">  <div style="margin-left: 20px;"> <input type="checkbox"/> 2,000 lbs. capacity <input type="checkbox"/> 7,000 lbs. capacity <input type="checkbox"/> 10,000 lbs. capacity </div> </div>
<input type="checkbox"/> Carts Hitched/Unhitched by Operator <input type="checkbox"/> Automatic Cart String Hitch/Unhitch Number of Trailers to be Towed: _____ Number of Loads Per Cart: _____ Number of Load Positions Per Cart: _____ Total Towed Weight Including Cart: _____ Cart Size: _____" L x _____" W x _____" H Cart Capacity: _____ lbs. Coupler Type: _____ Coupler Length: _____" Cart Steering: _____ NOTES: _____ _____	Type of Assembly Line Process: <input type="checkbox"/> Synchronized Index <input type="checkbox"/> Asynchronous Index <input type="checkbox"/> Continuous Movement @ _____ feet per minute Type of Assembly stations (choose one or more): _____ # of manual process stations _____ # of automatic process stations Work piece rotation required? <input type="checkbox"/> Yes <input type="checkbox"/> No Work piece elevation required? <input type="checkbox"/> Yes <input type="checkbox"/> No Work piece cart/fixture supplier is? _____ NOTES: _____ _____

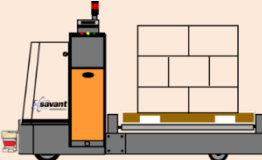
STANDARD SIZE AGV/AGC VEHICLE TYPES

BI-DIRECTIONAL POWERED ROLLER OR LIFT/LOWER DECK



2,500 lbs. capacity
 6,000 lbs. capacity

LOW TRANSFER POWERED ROLLER

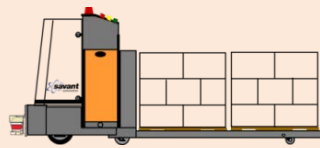


4,000 lbs. capacity
 6,000 lbs. capacity

1. Load Transfer Elevation Above Floor _____"
2. Single or, Dual Load Transport

3. **NOTES:** _____

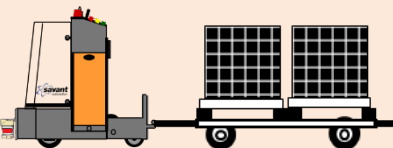
SINGLE/DOUBLE PALLET TRUCK



4,000 lbs. capacity
 6,000 lbs. capacity

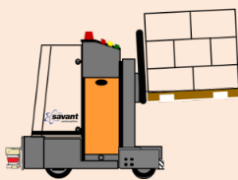
1. Single Pallet Length Dual Pallet Length
2. Manual Loading or, Auto-Reverse for Loading
3. Operator remote control indexing
4. **NOTES:** _____

OPERATOR COMPARTMENT TOW TYPE



10,000 lbs. capacity
 30,000 lbs. capacity
 50,000 lbs. capacity

LOW LIFT FORK TRUCK



1,000 lbs. capacity
 2,000 lbs. capacity

Trailers Hitched/Unhitched by Operator
 Automatic Cart String Hitch/Unhitch

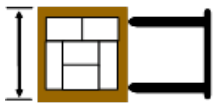
Number of Trailers to be Towed: _____
 Number of Loads Per Trailer: _____
 Number of Load Positions Per Trailer: _____
 Total Towed Weight Including Trailers: _____

Trailer Size: _____" L x _____" W x _____" H
 Trailer Capacity: _____ lbs. Coupler Type: _____
 Coupler Length: _____"

Trailer Steering: Caster 4 Wheel (linked)
 Fifth Wheel

NOTES: _____

Dimension of load perpendicular to vehicle fork direction: _____"



Pick or Drop Destination Types (choose one or more):

Conveyor Destinations:

Qty. _____

Floor Destinations:

Single Queue Position – Qty. _____
 Multi Queue Position – Qty. _____

Load Rail Stand Destinations:

Single Queue Position – Qty. _____
 Multi Queue Position – Qty. _____

Load Transfer Interface Heights _____" _____" _____"

NOTES: _____



SYSTEM INFORMATION

SYSTEM LAYOUT:

All Indoor Indoor / Outdoor

Length of Path: _____ Feet (Including Side Spurs and Bi-Directional Footage)

Number of Destinations: _____

Narrowest Aisle Width: _____ Inches

Floor Surface: Concrete Wood Block Steel Tile/Plate
 Poly Block Wood Plank _____

Floor Condition: Rough Smooth Minor Cracks Wet
 Dry Oily Imbedded Metal Chips
 Are Floor Repairs Needed?

Floor Discontinuities: Expansion Joints, Size _____, Number _____
 Drains or Sewer Covers, Size _____, Number _____
 Bridge Crossings, Size _____, Number _____
 Railroad Tracks, Number _____

Fire Doors, Number _____ **Automatic Doors,** Number _____

Ramps, Number _____ _____" Long _____" Wide _____" Rise

LOAD ACTIVITY:

From Location	To Location	No. of Loads/Hr.			From Location	To Location	No. of Loads/Hr.	
		Peak	Avg				Peak	Avg

Number of Shifts Per Day: _____ **Number of Hours Per Shift:** _____

Basis for Activity Rates: Current Rates Forecasted for Year _____



SYSTEM INFORMATION

BATTERY CHARGING SYSTEM:

- Standard Manual Exchange
- Opportunity (Automatic) Charging
- Manual Connect to Charger

SYSTEM MANAGEMENT:

Vehicles will be Dispatched Using:

- Manual Dispatch - Operator Dispatches Vehicle using Onboard Selector Panel
- Remote Dispatch - Vehicle is Dispatched Automatically
 - Using **Station-initiated Signal to Call for Vehicle**
 - Pushbutton Locations Qty - _____ HMI Locations Qty- _____
 - Automatic Load Sensing Locations Qty- _____
 - Using **Control Interface to Other Equipment / Computers** for AGV destination direction, station release, etc
 - Manufacturing Execution System (MES)
 - Warehouse Management/Control System (WMS/WCS)
 - Production Control System (PCS)
 - PLC Network
 - Other _____
- System Monitor to Graphically Display Vehicle Locations & Status
 - Required
 - Not Required

INTERFACES WITH ROBOTS OR OTHER SPECIALIZED AUTOMATION: (please describe)

DESCRIBE SYSTEM OPERATION:

SYSTEM SAFETY:

Are there any specific safety issues? If so, explain:

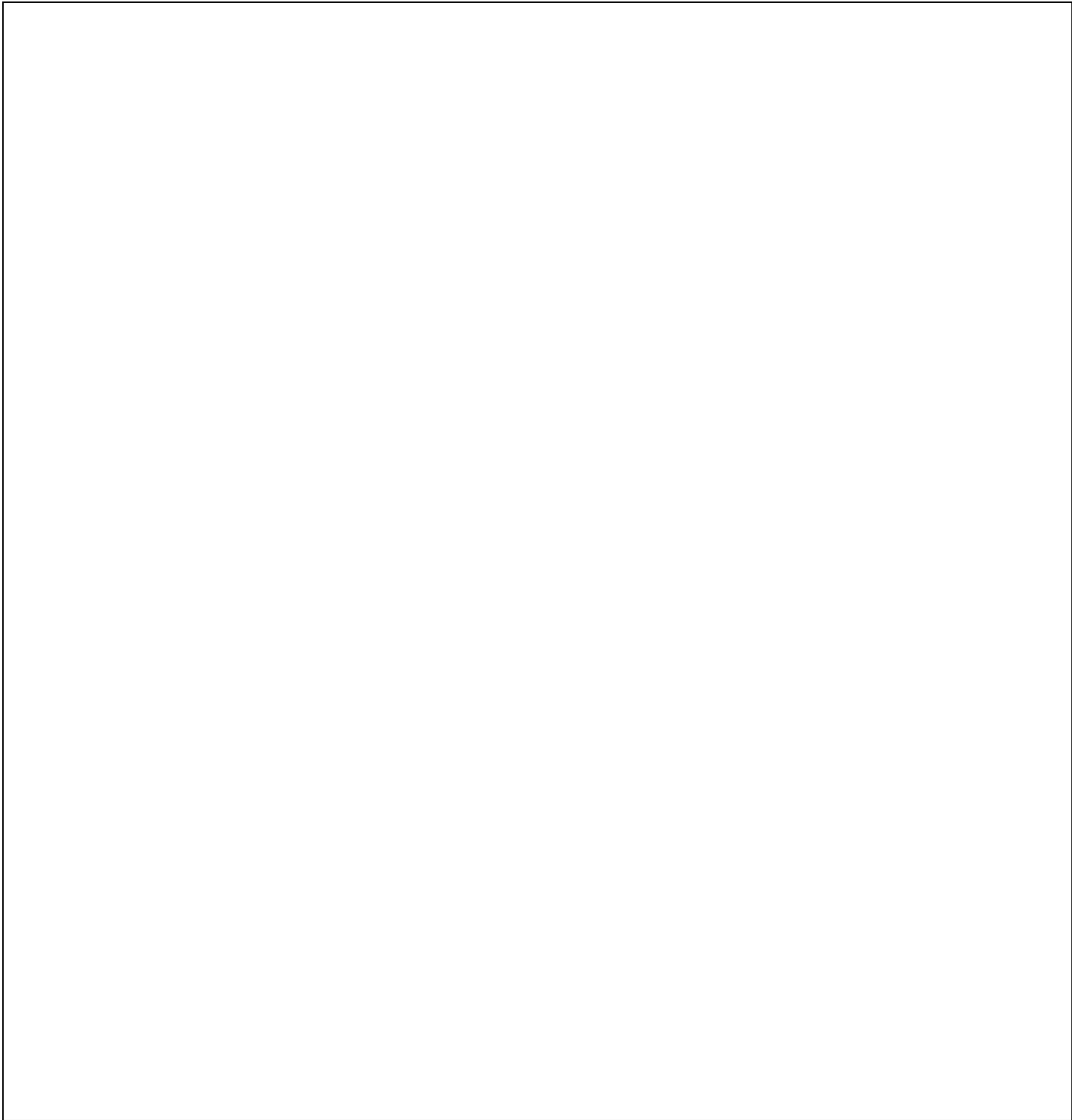
SYSTEM LAYOUT: Please Mail, Fax or Email to Address Indicated on Page 1

Please Do One of the Following:

- Submit AutoCAD Drawing of Customer Facility with Suggested Path Route Showing Destinations
- Provide Sketch of AGV Path (pdf, image, etc.) Showing Destinations

If AutoCAD or pdf files are unavailable, please provide hand sketch of facility layout with suggested path route and destination locations.

Include all fixed equipment, columns, etc. that are not movable. Also provide as much dimensional detail as possible such as aisle widths, distance between columns and fixed equipment, etc. that may affect the path route.

A large, empty rectangular box with a thin black border, intended for a hand-drawn sketch of a facility layout. The box occupies most of the page area below the instructions.

Note: Include material flow and proposed operational descriptions.

NEXT STEP:

- 1. Please return this per instructions on page 1, along with a preliminary path drawing and any pictures of loads, carts, travel areas, station areas, and load pick/drop interface equipment.**
- 2. A Savant AGV Application Specialist will review the submitted information, contact you to discuss a recommended system concept and prepare a budgetary or firm price proposal.**